

Partners Notes

Fios Unveils New Services Designed To Cut E-Discovery Costs

Fios Inc. has unveiled new, strategic consulting services that lower the costs and risks associated with electronic discovery response. Fios' new Review Management Services help clients assess and identify gaps in existing or proposed review strategies, identify opportunities for process improvement, and implement recommendations to eliminate errors and improve attorney efficiency.

Fios' Review Management Services are an expansion of the comprehensive litigation readiness services the company has been offering since 2003.

A highlight of the areas Fios is now helping clients address includes:

- Review Management Strategies – Fios' consultants will formally assess a client's overall review strategy and provide recommendations for improvements that can reduce the gaps, risks and time spent on document review.
- Search and Data Culling Strategies – Fios' consultants will utilize a detailed protocol to analyze and develop an effective and efficient search and data culling approach.
- Workflow Design – Fios' consultants will review the requirements and resources necessary for a given case and develop effective approaches to how the review workflow should be managed.

- Work Product Quality Control – In addition to the standard services available to all clients, Fios' consultants will help clients assess internal protocols and employ quality control procedures that maximize the accuracy of the review.

Fios' Review Management Services are immediately available through Fios' Discovery Management Services consulting group and are priced on an hourly basis. For more information, visit the company's website at www.fios-inc.com.

Fios also has announced the launch of its third sponsored information portal, TechnologyCounsel.org (www.technologycounsel.org). This new web portal is dedicated to supporting the emerging role of technology counsel and the legal practitioners who are bridging the gap between law and information technology (IT). TechnologyCounsel.org offers the latest news, trends, research, legal blogs, job boards and articles focused on legal and technology issues related to litigation, governmental investigations and compliance. TechnologyCounsel.org joins DiscoveryResources.org and ComplianceResources.org as central educational resources sponsored by Fios. More information can be found at www.technologycounsel.org.

Dean Fournaris Named Co-leader Of Ballard Franchise Group

Ballard Spahr Andrews & Ingersoll, LLP has announced that Dean T. Fournaris will join Benjamin A. Levin as co-partner in charge of the firm's Franchise and Distribution Group.

Mr. Fournaris is a partner in the Litigation Department. His practice focuses on commercial litigation and business transactions with emphasis on franchising, licensing, manufacturing and distribution matters involving national franchisors, licensors, manufacturers, distributors and area developers.

Mr. Levin is managing partner of Ballard Spahr's New Jersey office. His business practice includes counseling and transactional work.

Brendan K. Collins, Dean T. Fournaris and John P. Lavelle, Jr., partners in the Litigation Department at Ballard Spahr Andrews & Ingersoll, LLP, authored chapters in the American Bar Association's (ABA) newly released

book, *Toxic Tort Litigation*.

Mr. Collins authored the chapter "Settlement Considerations," which describes incentives and strategies for settlement in toxic tort cases. Mr. Lavelle authored a chapter titled "Special Cases: Pharmaceutical Product Liability Litigation," and co-authored "Special Cases: Food Product Liability Litigation" with Mr. Fournaris.

Ballard Spahr's Lynn E. Rzonca has been appointed to the Advisory Board of the new Children's Justice Clinic at the Rutgers School of Law in Camden. Slated to open in spring 2007, the Children's Justice Clinic will be the first children's clinic at the law school and the only juvenile delinquency clinic in the Philadelphia metropolitan region. Ms. Rzonca is a partner in the Litigation Department, a member of the Intellectual Property Group and managing partner of the firm's Philadelphia office.

Jeffrey M. Bacsik Joins Eisner

Eisner LLP has announced that Jeffrey M. Bacsik has joined the firm as an audit partner.

Mr. Bacsik brings to the firm and its clients more than 30 years of diversified experience, providing accounting, auditing, and advisory services to leading middle market companies and organizations with world-wide operations. He has worked extensively with clients in manufacturing, retail, technology, and investments. Jeff has considerable expertise in corporate restructurings, mergers and acquisitions, business plan-

ning, acquisition financing, due diligence, risk management, multi-national business, and international accounting standards.

Mr. Bacsik most recently served as CEO of a diversified investment group, and is a former partner of a Big 4 firm, where he was the market unit leader of its Asian Services Group. He frequently speaks and writes for professional audiences on topics as varied as industry economics, foreign investment in the U.S., consumer demographics, and trends in the Asia Pacific region.

John F. Stoviak Appointed To Saul Ewing Executive Committee

John F. Stoviak, partner in Saul Ewing's Litigation and Environmental departments, has been appointed to the firm's Executive Committee. The six-attorney committee serves as the firm's managing body.

Mr. Stoviak is the outgoing chair of the Litigation Department and a former two-term managing partner of Saul Ewing. He concentrates his practice in complex commercial litigation and environmental cases.

Leslie K. Gross has been named Director of Communications in Saul Ewing's Marketing Department. In this newly created position, Ms. Gross will oversee the Firm's communications initiatives, including public relations, all marketing materials and the advertising campaign.

Robert H. Louis, co-chair of Saul Ewing's Personal Wealth, Estates and Trusts (PWET) Department, has been elected Director and Treasurer of the World Link Foundation. The World Link Foundation is a tax-exempt American organization that supports educational activities and professional training in the field of mental health in China.

Wendie C. Stabler, a partner in Saul Ewing LLP's Real Estate Department and a member of its Utility Practice Group, has been elected chair of the Board of Directors of the New Castle County Chamber of Commerce (NCCCC). Ms. Stabler will serve a one-year term.

Louis N. Magazzu, special counsel in the firm's Real Estate and Public Finance departments, was sworn in recently as president of the New Jersey Association of Counties (NJAC), a position he will hold for one year.

Charles O. Monk, II, a partner in Saul Ewing LLP's Litigation Department and managing partner of the firm's Baltimore office, was honored February 9 with the Judge Robert M. Bell Award for Leadership in Public Service. Given by the University of Baltimore School of Law, the award recognizes legal professionals who maintain the standards of the University of Baltimore Students for Public Interest (UBSPI), a law foundation that promotes public service and public interest through education. Mr. Monk was instrumental in making Saul Ewing's "We're All In" pro bono program a success.

19 Norris McLaughlin Partners Named In Best Lawyers In America

Norris McLaughlin & Marcus, P.A. has announced that 19 of its members have been selected for inclusion in The Best Lawyers in America 2007 edition.

More than one-third of the firm's members appear in this year's edition of Best Lawyers, positioning Norris McLaughlin among the highest percentage of major firms in New Jersey to receive this honor.

The firm's 2007 Best Lawyers include: William A. Dreier, Alternative Dispute Resolution; Victor S. Elgort, Trusts and Estates; Joseph J. Fleischman, Commercial Litigation; Edward A. Hogan, Energy Law, Environmental Law, and Natural Resources Law; Peter D. Hutcheon, Corporate Law, Mergers & Acquisition Law, and Securities Law; Joel N. Jacobson, Banking Law; James H. Laskey, Communications Law and Energy Law; J. Anthony Manger, Health Care Law; G. Robert Marcus, Corporate Law; Gary N. Marks, Bankruptcy and Creditor-Debtor Rights Law; Kenneth D. Meskin, Trusts and Estates; Richard A. Norris, Family Law; Ira S. Novak, Health Care Law; Kevin T. O'Brien,

Banking Law; Walter G. Reinhard, Energy Law; William R. Robinson, Intellectual Property Law; James J. Shrager, Commercial Litigation; Michael J. Stanton, Family Law, and M. Karen Thompson, Labor and Employment Law.

Norris McLaughlin & Marcus, P.A. has announced that member Peter D. Hutcheon has been selected for inclusion in the 62nd edition of Marquis' *Who's Who in America* for 2008.

Mr. Hutcheon was chairman of the New Jersey Corporate and Business Law Study Commission from 1989 until 2002. He also chaired the New Jersey Securities Advisory Committee, appointed by the attorney general from 1995 until 2001, and has served as the ABA's Liaison to the New Jersey Bureau of Securities for more than 25 years.

Norris McLaughlin has announced that member Daniel R. Guadalupe has been admitted as an arbitrator to the American Arbitration Association's Commercial Panel.

DataCert Opening Paris Office

DataCert, Inc. has announced that it is planning to open an office in France. The office, based in Paris and managed by Jerome Raguin, DataCert's regional sales manager for Europe, Middle East and Africa (EMEA), is located at 27 avenue de l'Opera, 75001 Paris, France.

DataCert initially launched its expansion into the European market with the opening of its London office in early

2005. The Paris office will serve as a hub for the company's further expansion across Europe.

With more than 35 *Fortune* Global 500 corporations headquartered in France, the French economy is one of the largest in Europe. According to Jeff Hodge, DataCert's senior director, EMEA, establishing a physical presence in France gives DataCert an advantage.