

Corporate Counsel Organization Highlights

Seminar Focus: Conducting Cross-Examinations

Virginia CLE this month is offering a video replay of a CLE seminar titled *How to Conduct Powerful Cross-Examinations* in several northern Virginia locations.

Programs will take place on Tuesday, July 11 at the Holiday Inn Tysons Corner, 1960 Chain Bridge Road, Tysons Corner; on Wednesday, July 12 at the Executive Conference & Training Center at Dulles, 22685 Holiday Park Drive, Dulles, and on Thursday, July 13 at the Radisson Hotel Old Town, 901 North Fairfax Street, Alexandria. Each session will run from 9 a.m. to 4:30 p.m.

Attendees can expect to learn: questions to ask, questions not to ask,

how to set goals, how to create an outline, how to frame your questions, how to organize lines of examination, how to lead and when, whether and how to attack, how to cross-examine the expert, and how to avoid mistakes that kill an examination.

The featured speaker is David J. F. Gross, the director of the Trial Practice Program at Faegre & Benson.

For information on registration fees and CLE credits, see the Bulletin Board on *The Metropolitan Corporate Counsel* website at www.metrocorpcounsel.com.

To register for any of the sessions, call (800) 979-8253 or visit www.vacle.org.

Ethics Issues That Arise From Antitrust Investigations

The DC Bar Association this month will present a CLE seminar titled *Antitrust Investigations: Tactical and Ethical Issues*.

The program will take place on Thursday, July 13 from 6 to 9:15 p.m. at the DC Bar Conference Center, 1250 H Street, NW, Washington, DC.

A panel of prosecutors and defense counsel will review and discuss ethical and tactical issues that often arise in antitrust investigations. Issues to be addressed will include: false statements, obstruction, and similar issues arising with companies and witnesses in criminal antitrust investigations; lessons learned from the recent corporate misconduct prosecutions; ethical issues raised by the existence of the government's amnesty and amnesty "plus" programs for companies and individuals; increased risk of amnesty applications after Stolt-Nielsen and other developments; conflicts of interest and multiple representation issues; prosecutor contacts with represented individuals –

what rules govern and how they change for investigative efforts abroad; ethical issues raised by participation in, and withdrawal from, "joint defense arrangements" in both criminal and civil investigations; counseling clients on "taking the risk" in criminal investigations and the ethical issues highlighted by such tactical decisions, and issues relating to the retention, handling and production of documents in investigations having an international dimension.

The program chair is Ray V. Hartwell, Hunton & Williams, LLP. Other speakers will be Kathryn M. Fenton, Jones Day; Donald C. Klawiter, Morgan, Lewis & Bockius LLP, and Anne Marie O'Brien, senior counsel for criminal enforcement, Antitrust Division, U.S. Department of Justice.

For information on program fees and CLE credits, see the Bulletin Board on *The Metropolitan Corporate Counsel* website at www.metrocorpcounsel.com.

To register for the seminar, call (202) 626-3488 or visit www.dcbar.org.

Program Will Examine Techniques Of Nation's Great Brief Writers

The DC Bar Association this month is offering a CLE seminar titled *Secrets of the Great Brief Writers*.

The program will take place on Tuesday, July 25 from 9 a.m. to 1:15 p.m. at the DC Bar Conference Center, 1250 H Street, NW, Washington, DC.

During this interactive workshop, participants will review and edit excerpts from briefs and well-known recent cases. The presenter, Ross Guberman, founder of Legal Writing Pro, will discuss drafting and techniques

and strategies drawn from that nation's great brief writers – the ones able to give judges what they want. Attendees will learn new ways to narrow their focus, craft compelling facts, track structure, cite authorities deftly, and find a more natural voice.

For information on CLE credits and program fees, see the Bulletin Board on *The Metropolitan Corporate Counsel* website at www.metrocorpcounsel.com.

For reservations, call (202) 626-3488 or visit www.dcbar.org.

Partners Notes

Philip R. Weingold Joins Kramer Levin

Kramer Levin announced that Philip R. Weingold has joined the firm as a partner in the Tax Department.

Mr. Weingold's practice includes the representation of corporations, partnerships, limited liability companies, joint ventures and individuals with respect to

tax matters.

Mr. Weingold served as attorney adviser to the Hon. Theodore Tannenwald Jr. of the United States Tax Court, and most recently was a partner with McDermott Will & Emery LLP in New York.

Partners Notes

Ballard Names Two To Head Energy And Project Finance Group

Ballard Spahr Andrews & Ingersoll, LLP has announced that Howard H. Shafferman and R. Thomas Hoffmann have been appointed co-heads of the firm's Energy and Project Finance Group.

Ballard's Energy and Project Finance Group includes 32 lawyers and has a strong national and international reputation for its innovative work. The group represents project developers, underwriters, issuers and banks in developing, financing, restructuring and acquiring projects in energy production, environmental facilities and transportation.

Mr. Hoffmann is a partner in the Business & Finance Department in Ballard's Washington, DC office. His practice focuses on energy industry transactions, including project development, investments, finance, and mergers and acquisitions.

Mr. Shafferman is also a partner in Ballard's Business and Finance Department in the firm's Washington, DC office. His practice focuses on energy regulatory and transactional matters. He is regulatory counsel for ISO New England Inc., among other representations.

John P. Lavelle Jr., partner in the Ballard Litigation Department and partner-in-charge of the Product Liability and Mass Tort Group, authored a chapter in the soon to be released book, *Inside the Minds: Product Liability Risks*, published by Asaptore Books. This book, whose primary audience is senior level executives, contains authoritative insiders' perspectives on issues involved in defending companies against liability claims. In his chapter, *Anticipate Exposure, Minimize Risk, Vigorously Defend*, Mr. Lavelle presents winning strategies to avoid litigation claims, defend companies and understand regulatory proceedings.

DataCert, Inc. has announced that David Easterby has been appointed vice president of product engineering. As DataCert's vice president of product engineering, Mr. Easterby will be responsible for all software product engineering processes, including design, implementation, quality assurance, deployment and support.

Mr. Easterby joined DataCert in 2005 as director of product development. He commands more than a decade of hands-on experience in software architecture and engineering. A veteran of designing, implementing and testing software modules, Mr. Easterby's previous work history includes executive-level positions including chief technology officer and chief technologist.

DataCert also has announced the launch of its European website, www.DataCertEurope.com. The website contains comprehensive product and company information and currently allows users to select German and localized English from the home page.

Alan Kaplinsky, a senior partner and chair of Ballard's Consumer Financial Services Group, has been elected to membership in the American Law Institute. Each year, ALI selects a limited number of accomplished lawyers, law professors or judges to be offered membership based on professional accomplishment and contribution to ALI's mission to promote the clarification and simplification of the law. Mr. Kaplinsky devotes his practice exclusively to: counseling financial institutions with respect to bank regulatory and transactional matters, particularly consumer financial services law, and defending financial institutions that have been sued by consumers and governmental enforcement agencies in individual and class action lawsuits.

Ballard Spahr recently welcomed Gina Maisto Smith to its White Collar Litigation Group and Litigation Department. An 18-year veteran of the Philadelphia District Attorney's office, Ms. Smith most recently served as assistant district attorney, Homicide Division. Over the course of her career, Smith has prosecuted more than 100 jury trials and thousands of bench trials and was responsible for the investigation, preparation and prosecution of a wide range of high profile criminal cases.

Ballard Spahr recently welcomed trademark attorneys Stacey J. Johnson and Tricia McDermott Thompkins to its Litigation Department and Intellectual Property Group. Ms. Johnson and Ms. Thompkins joined Ballard's Washington, DC office. They will be working closely with established trademark attorneys Brian J. Winterfelt, Deepika Reddy Allana and Benita Collier.

David Easterby Named DataCert VP

French- and Spanish-language versions will soon be available. Navigation-friendly, the website features more than 250 pages of product information, downloadable collateral, industry updates, company news, customer case studies and an events calendar.

"European corporate law departments are discovering that DataCert's technology, Advanced Invoice Management System (AIMS), helps in-house counsel better manage their panel firms and lawyers and integrates securely with pre-existing and planned company systems. Our dedication to growing business in Europe is exemplified by our technology, which is fully compliant with the strictest current implementation of the EU Directive on electronic invoicing and continues to be localized to meet the needs of this new market."

Advanced Invoice Management System (AIMS) is DataCert's Web-based application that facilitates the approval and payment of electronic invoices between law firms and vendors and corporate legal departments.